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Exam : 000-151

Title : IBM System x Sales Expert V3

Vendors : IBM

Version : DEMO

NO.1 An installed customer has developed human resource constraints in the IT department. Which of the following allows the sales professional to proceed with future sales?

- A. Proof of concept
- B. Volume sales discounts
- C. ServicePacs
- D. Industry leading technology

Answer: C

NO.2 A customer has the following equipment installed in their data center: -- an IBM BladeCenter H chassis

-- two power supplies -- six HS22V blades -- three Nortel 1/10 GB ESMs The retail customer purchased a

new HX5 with MAX5. Which of the following must be added to install the HX5 with MAX5?

- A. Two additional power supplies
- B. Fibre Channel (FC) switches and SAN storage
- C. A Nortel 1/10 GB ESM
- D. SSD for the HX5

Answer: A

NO.3 A prospect is considering a BladeCenter H chassis with the Multi-Switch Interconnect Modules. The

number of Ethernet ports is important to them. What is the maximum number of Ethernet ports an HS22

blade server can support if the blade does not have any expansion blades attached?

- A. 8
- B. 6
- C. 4
- D. 2

Answer: A

NO.4 A customer is considering BladeCenter H and S chassis. Which of the following is a reason to

implement BladeCenter H?

- A. Support for 10Gb internal network
- B. Support for SSD
- C. Support for integrated disk drives
- D. Support for 8Gb FC Switch Modules?

Answer: A

NO.5 A retail customer has a database application that is accessed by a large number of people through a web interface from multiple remote locations. Which of the following questions will provide the information

necessary to design the best performing storage solution?

- A. How many web servers will be connected to the database?
- B. How many concurrent applications will run against the database?
- C. How many concurrent users will be accessing the database?
- D. What are the types of transactions run against the database?

Answer: D